BUSINESS & COMMERCE IMPACTS
The Economic Value of Colorado Northwestern Community College | May 2017

In FY 2015-16, CNCC’s total impact on the CNCC Service Area economy was $80.2 million in added income, equal to 5.7% of the region’s GRP. This contribution that the college provides on its own is slightly larger than the entire Agriculture, Forestry, Fishing, & Hunting industry in the region.

CNCC PAYROLL & EXPENSES SUPPORT LOCAL BUSINESSES
• In FY 2015-16, CNCC employed 246 full-time faculty, adjunct instructors, and staff, with an annual payroll of $8.8 million. Much of this was spent in the CNCC Service Area to purchase groceries, clothing, and other household goods and services.
• The college is itself a buyer of goods and services and spent another $8.1 million to support its operations during the analysis year.
• The net impact of college payroll and expenses in the CNCC Service Area was $9.3 million in added income. CNCC construction expenditures added another $83.3 thousand in added income to the region in FY 2015-16.

CNCC TRAINING SUSTAINS A SKILLED WORKFORCE
• Over the years, students have studied at CNCC and entered or re-entered the workforce with newly-acquired skills. Today, thousands of former students are employed in the CNCC Service Area.
• As students apply the skills they acquired at the college, they are rewarded with higher earnings. They also raise business profits through their increased productivity. These higher earnings and increased profits create even more earnings as they are spent in the region.
• In FY 2015-16, the impact of former CNCC students on the regional economy amounted to $68.8 million in added income.

CNCC STUDENTS BOOST LOCAL SPENDING
• Around 43% of students attending CNCC originated from outside the region. Some of these students relocated to the CNCC Service Area and spent money on groceries, transportation, rent, and so on at regional businesses.
• In addition, a number of in-region students would have left the region for other education opportunities if not for the existence of CNCC.
• The expenditures of these relocated and retained students added approximately $2 million in income to the region during the analysis year.

ADDED INCOME CREATED BY CNCC IN FY 2015-16

| Operations Spending Impact | $9.3 million |
| Construction Spending Impact | $83.3 thousand |
| Student Spending Impact | $2 million |
| Alumni Impact | $68.8 million |
| Total Impact | $80.2 million |